

Tips from the Pros

1. **Make the choice to sell:** You will only be successful if you make a commitment and make an effort—it's a *choice*
2. **Get your parents involved!** Ask them to sell to their co-workers!
3. **Send out a mass email:** Use the online tool to get to people that live out of the area, or people that you don't see frequently.
4. **Be a leader!** Get your homeroom class involved and sell as a group!
5. **Create class goals** and push each other to sell those tickets!
6. **Create a group on facebook!** Let everyone know what you're selling and emphasize the importance of this raffle.
7. **Go to a Senior Center!** Not only will you sell tickets, but you will put a smile on their face just because you're visiting!
8. **Be a good salesperson!** Be personal. Be relatable. Emphasize the importance of the student scholarships so young kids can have access to the best education possible.

9. How to find prospects

- Immediate family members (excluding parents): older siblings, grandparents
- Extended family members: aunts, uncles, cousins
- Close family friends and neighbors
- Anyone you've invite to 8th grade graduation party or other life changing events
- People you or your parents know through church, rotary clubs, or athletics
- Ask parents to check their work and personal email to come up with any names of colleagues that might qualify as prospective donors